

CeleBreak

SALES REPRESENTATIVE

as a Service for CeleBreak

WHAT ARE WE LOOKING FOR?

We are looking for a specialised company to provide sales representative services for 3 months. The primary objective is to scout and contact football facilities, coordinating communications until a contract is signed. This role focuses on acquisition rather than relationship management, which will be handled by CeleBreak's internal team post-contract.



MAIN RESPONSIBILITIES



SCOUTING AND CONTACTING FACILITIES

- Identify potential football facilities within a specific zone.
- Initiate contact and engage with facility managers/owners to present the CeleBreak proposal.



COORDINATING COMMUNICATIONS

- Serve as the primary point of contact between CeleBreak and the facilities during the negotiation phase.
- Facilitate meetings, discussions, and follow-ups to ensure smooth communication until an agreement is reached.



CONTRACT FINALISATION

- Work diligently to formalise relationships through signed agreements or similar contracts.
- Ensure all necessary documentation is completed accurately and timely.



COMPENSATION

- A fixed net monthly payment of €2,000.
- Initial contract term: 3 months.
- Automatic monthly renewal from the fourth month onward, unless terminated by either party.



PERFORMANCE GOALS

INITIAL 3-MONTH TARGET

- Acquire 14 sports facilities within a specific zone of the city.
- Each facility should average 3 games per week.
- Focus on acquiring facilities concentrated in a particular zone to optimise resource allocation (organisers, balls, bibs).

STRATEGIC GROWTH

- Emphasise acquiring facilities rather than individual slots to enable scalable operations.
- Ensure a concentrated growth strategy by exhausting opportunities within a single zone before moving to the next.



ADDITIONAL NOTES

- The third-party service will conclude its role once the facility relationship is formalised through an agreement.
- CeleBreak will handle the ongoing relationship management and operational aspects post-contract.



WHY SHOULD YOU APPLY?

This project offers an exciting opportunity to contribute to the growth and strategic expansion of CeleBreak by focusing on targeted facility acquisition.

We look forward to partnering with a company that can deliver exceptional results within the specified timeframe.

THANK YOU

Contact us [*jobs@celebreak.com*](mailto:jobs@celebreak.com)